

## About Us

Driven by sharp legal expertise and a deep understanding of the commercial, technical, and strategic challenges in the sectors of :

- defense,
- law enforcement,
- dual-use, and
- civil weapons,

DefenseWise® was created to assist these industries in managing their overall compliance.



Over 30 years of experience as a legal advisor in multinational companies

Specialist in **U.S.** Governmental Contracts and export control regimes (ITAR/EAR)



Extensive expertise in both industry and consultancy, with academic background in these highly regulated sectors

Specialist in **EU** export control regimes

## Contact Us

+32 (0)4 277 02 22

info@defense-wise.com

www.defense-wise.com

Rue Delvaux 21, 4340 Othée, Belgium  
BCE n° 1013.566.658

DefenseWise SRL



Do not forget to subscribe to our LinkedIn Page to benefit from our **"Did you know?"** publications serie !



### DID YOU KNOW ?

Under the U.S. Export Administration Regulations (EAR) governing the export of controlled commercial items, such items require a new export authorisation from the BIS Agency (Bureau of Industry & Security) of the U.S. Department of Commerce when sent to a new destination (**retransfer**).

However, the application of the **"De Minimis" rule** may allow you to avoid this requirement if :

- ✓ the U.S. product (component) is incorporated into a foreign-origin product that is subsequently exported, and
- ✓ its value represents only a certain percentage of the "market target" price of that foreign-origin products.

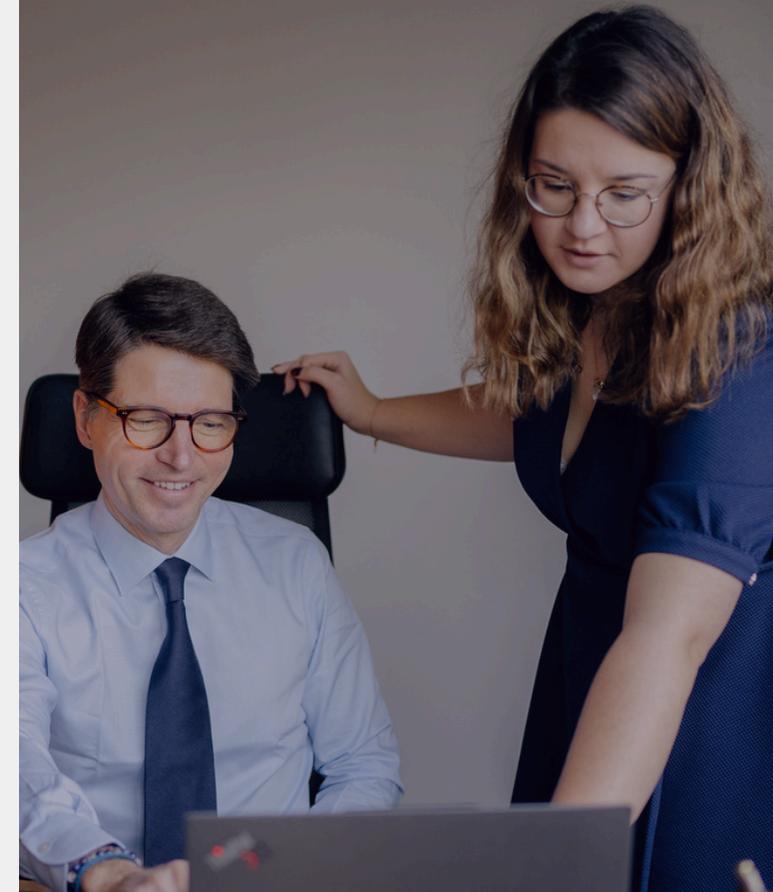




DefenseWise



Your experts in  
Export Control



www.defense-wise.com

## Our Mission



Supporting companies in these sensitive sectors that must deal with increasingly complex and numerous applicable regulations by :

### Simplifying regulatory compliance

Helping our clients better understand complex regulatory environments while remaining competitive



### Delivering concrete solutions

Offering tailored legal, strategic and operational support to our clients

### Training and Informing

Educating our clients' teams on export control and compliance requirements and best practices

## Our Services



### D-Wise Strategy

Give your organization the clarity and guidance it needs to thrive with strategic support to achieve your goals while ensuring compliance.

### D-Wise Consult

Stay compliant while remaining competitive with our expert guidance on international, EU, U.S., and national regulations.

### D-Wise Implementation

Simplify your processes and equip your team with the tools they need to succeed in their daily operations with our practical and fully customized support.

### D-Wise Academy

Train your teams today on key trade compliance topics with our interactive seminars, webinars, and e-learning modules.

### D-Wise News

Stay informed, prepared, and ahead of the curve with our monthly newsletters summarizing regulatory developments and market trends.

## Why DefenseWise ?



### Industrial Experience

Both of us have experience in the industry, which gives us a deep understanding of the commercial and technical constraints.

### Excellence

We strive for excellence in each of our missions by combining :

- legal rigor,
- technical understanding, and
- strategic thinking.

### Client Focus

All our deliverables are designed to meet your unique and specific needs.

### Practical Solutions

We are committed to providing you with concrete solutions and practical answers to your regulatory challenges.

